

# Letter of Commitment

## **Our Commitment**

This letter is an agreement between Financial Consultant and the agency leader to outline each other's commitment on our journey towards a successful career and a successful life.

Throughout this journey, there are hurdles and conflicts and we can move beyond this with both of us being open and honest as we face each other.

### **Agency leader commits to:**

### **Financial Consultant commits to:**

#### **Respect:**

Respect each other's time and commit to start work 10am every day, Mon-Fri, except public holidays.

#### **Integrity:**

- a. Conduct our business with honesty, fairness, integrity and professionalism
- b. Follow through on my personal business plan, Planning & Goal Setting 2018 worksheet.
- b. Uphold our personal image and company's image
- c. Always seek win-win and place client's interest before us

#### **Objective:**

- a. Make objective recommendation and
- b. Always remember both our personal and company's objectives.
- c. Our Financial plan is led by our clients' values.

#### **Confidentiality**

- a. Remember the importance of safe-guarding private and confidential information

#### **Competence**

- a. Constantly seek to improve your skills and knowledge by attending training, seminars and courses.
- b. Follow through my goal and objectives listed in my Planning & Goal Setting 2018 planner.

Signed \_\_\_\_\_

NAME:

Date:

Signed: \_\_\_\_\_

NAME:

Date:

**We are committed to these principles knowing full well that staying focused on these and being true to them will guarantee a great career. We know there is pain in discipline but this is short-lived compared to the pain of regret.**

Our culture is based on "Disciplined people, disciplined thought and disciplined action.